

Kivlan

CONNECTION

Issue # 10



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Letter from the President

Times they are changing...

Is the theme for my letter this month. I can't say that this is an original idea, as it was used as a theme for a recent meeting conducted by Brian Flynn, Executive V.P. at Ritchie Engineering. Kivlan Group has made changes and additions in personnel that will allow us to continue exploring and implementing productive ways to assist you in growing product sales while adding value to your customer relationships.

First and foremost, it is with great appreciation for 32 years of dedication, hard work and valuable contribution to Kivlan Group that we announce the retirement of Rick Kivlan. Kivlan Group, Inc. purchased the remaining portion of Hal Kivlan Sales Agency from Rick Kivlan on May 1st. I sincerely thank Rick for all the wisdom and experience he has shared with our organization and with me personally throughout the years.

Our goal during this transition is to provide assistance with counter days, product demonstrations and product consultation along with high levels of customer service. In order to help us meet these goals, Jason Naftzinger has been promoted to Corporate Account Manager for Western and Central Pennsylvania and Bob Swazuk's duties as corporate account manager will include all accounts in Ohio and West Virginia.

You may receive a courtesy phone call from our new inside sales and marketing associate, Nicole (Nikki) Hurst. Nicole's job is to ensure that our wholesale customers are aware of critical dates, price changes, and promotions that will boost the bottom line. She may even slip in a couple questions about your business so that we may tailor future opportunities to better meet the needs of your company. We understand that your time is valuable so any calls you may receive will be short and to-the-point.

If you have an idea that Kivlan Group should consider or you have any comments on the changes outlined above, you can drop me a line at brad.kivlan@kivlangroup.com. I look forward to hearing from you.

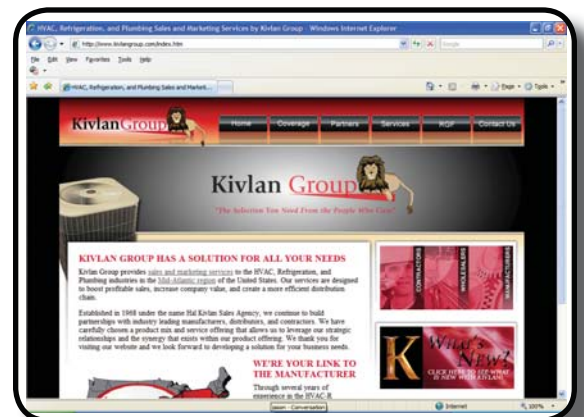
All the Best,

KIVLAN GROUP LAUNCHES NEW WEBSITE!

CLICK HERE to CHECK IT OUT!

- View All Kivlan Connection Issues!
- Direct Links to Manufacturer Websites!
- Access to All Manufacturer Catalogs!

Other Developments to this site are still in the works! Please email jodi.vandercoy@kivlangroup.com with any suggestions on how to make this site more valuable to you!





Ford Wire is now offering Mini Split Wire Starter Kits!



Contact your Kivlan Group Sales Consultant for more details and available programs!

Be sure to ask about the 90 Day Product Guarantee Buy Back Program!



Powertorch by Harris Products Group will see a price increase on August 1st.

Beat the increase by placing your orders today!

Email Kivlan Group Customer Service at info@kivlangroup.com for more details.



Liquid-Filled Manifold Gauges

NEW!

Make a note of these new part #'s and changes to the Liquid Filled Manifold Gauges by Yellow Jacket!

UPC #	Size	Description	Pressure Scale	Refrigerants	Old UPC #
49511	3-1/2"	Red Pressure	0-500 psi (0 to 34 bar)	R-22	49081
49512	3-1/2"	Blue Compound	30"-0-120 psi (-1 to 8 bar)	R-22	49082
49513	3-1/2"	Red Pressure	0-500 psi	R-22, 134a, 404A	49079
49514	3-1/2"	Blue Compound	30"-0-120 psi	R-22, 134a, 404A	49080
49515	3-1/2"	Red Pressure	0-800 psi	R-22, 410A	49179
49516	3-1/2"	Blue Compound	30"-0-350* psi	R-22, 410A	49180

Features

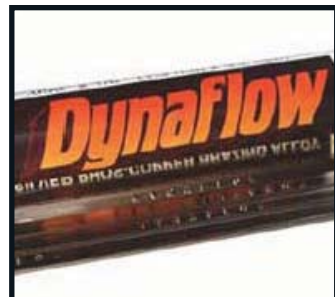
- Complete fill with glycerin for maximum protection from pulsation
- Calibrated to 1% accuracy (Class 1)
- Larger 3 1/2" diameter for easy reading
- Off-set stem fits all major manifold brands
- Refrigerants color-coded on the dials in large bold numbers
- 1/8" NPT Male Connection
- No zero adjustment required
- Temperature rating of 0 to 122F (-18 to 50C)

Call Kivlan Group Customer Service for more Product Information and Pricing!

717.249.6019



A COST EFFECTIVE SOLUTION FOR YOUR BRASS AND COPPER BRAZING NEEDS!



Designed for copper or brass applications, Dynaflow is self fluxing on copper but requires use of Stay-Silv(R) white or black brazing flux when joining brass. **Dynaflow mirrors the brazing characteristics of Stay-Silv 15.** The melting range is wide enough to allow filling gaps, necessary to braze loose connections or "cap" a finished joint. When heated to its liquidus temperature the filler metal flows quickly to fill tight gaps or standard connections.

CHECK OUT DYNAFLOW ON THE HARRIS PRODUCTS WEBSITE BY CLICKING **HERE!**

NOW OFFERING...



TUBING INSULATION By Armacell

AC Accoflex(R) tubing insulation is a flexible rubber product from the inventors of elastomeric foam insulation. It is designed exclusively for HVAC, with a tough surface and excellent resistance to ultraviolet damage, condensation and mold.

- **NEW** Brand!
- **NEW** Carton Quantities!

Add Armacell Tubing Insulation to your existing DiversiTech orders to help make **PREPAID FREIGHT!**



CLICK HERE to view all available sizes and new carton quantities!



\$ GLYCOL

Price Increase

DiversiTech has increased Glycol pricing, effective July 11th, 2008.

For more information or to get your quote on Glycol contact us today at

717-249-6019.



Portable DEHUMIDIFIERS

FEATURES...

- Portable Design
- Energy Star Rate
- Continuous Operation Mode
- Low Temperature Operation
- Humidistat
- Carry Handle
- Heavy Duty Caster
- Large Water Collection Basket

Soleus Air introduces its new line of **ENERGY STAR** rated portable dehumidifiers. Light weight and heavy duty casters allow this ultra portable dehumidifier to be moved and placed almost anywhere. Keeping with the Soleus Air tradition of making energy efficient products, they created this new line of dehumidifiers to adhere to all Energy Star dehumidifier standards. In addition to portability and energy efficiency, they've added the low temperature operation to this feature packed dehumidifier line. Low temperature operation allows the units to operate in a basement all year round without freezing up and shutting off.



CATALOG MISPRINT

Please note, the mini split drain line sizes shown in the new products catalog and the condensate catalog are incorrect. The correct sizes are as follows:

230-DL16: 5/8" ID

230-DL20: 3/4" ID



CALL KIVLAN GROUP
CUSTOMER SERVICE TODAY
TO FIND OUT MORE!

717-249-6019

